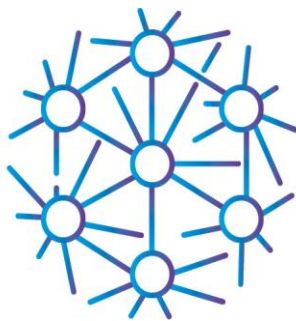


ayming



business  
performance  
consulting

## Associate Consultant – Operations Performance - Procurement

Ayming Canada's Montreal office is looking for an organized, self-motivated individual to work as an Associate Consultant to serve and expand our client-base in Canada.

Ayming is a leading international business performance consulting group with offices in 16 countries and over 1,500 employees worldwide. Backed by 30 years of proven results, Ayming provides strategic and operational expertise, enabling businesses to improve their overall performance in the areas of Finance & Innovation, Operations and Human Resources.

In 2016, Ayming was ranked No. 1 among top management consulting firms for overall cost optimization and procurement in Capital magazine. Ayming was also the only firm to achieve a 5-star (highly recommended by clients and consultants) rating for overall cost optimization.

Ayming's Operations Performance business line generates \$291M in purchasing savings for our clients per year, and is focused on delivering value to improve their overall performance. Made up of highly experienced specialists in cost performance, supply chain, direct and indirect purchasing, and working capital, our team can be trusted to deliver long-term bottom line impact.

## Key Responsibilities and Related Tasks (include but not limited to)

Reporting to the Director of Operations Performance the Associate Consultant – Operations Performance - Procurement will support our team with procurement mandates. This person maintains and enhances the company's image with the customer base. The successful candidate would be required to:

- Consolidate client information and cost data;
- Support the consultant in the review and analysis of operating costs of our clients and identify saving opportunities (i.e. indirect costs);
- Analyze client procurement information and assess operational efficiency;
- Support the consultant in helping clients to identify and recommend areas of operational improvement of their suppliers and strategic sourcing roadmap;
- Support the consultant in the investigation of alternative offers available on the market and negotiate on behalf of the client to find savings;
- Prepare client presentations of our recommendations;
- Help to prepare requests for proposals.

## Qualifications and Skills

- Recent business graduate with a post-secondary education or equivalency preferably in Business Administration/Commerce/Finance/Economics;
- Experience working in telecommunications would be a valued asset;
- Understanding of supply chain management or procurement;
- Results driven, independent thinker, perseverant and strong sense of initiative;
- Strong analytical skills with proven attention to details and accuracy;
- Strong customer focus, interpersonal, and team oriented skills;
- Excellent bi-lingual communications skills (verbal and written);
- High level of business integrity and ethics;
- Proficient with MS Office with advanced knowledge using Microsoft Excel to create charts and pivot tables and advanced functions;
- Willing and able to travel.

**If you're interested in this position, please send your resume to: [hr@ayming.ca](mailto:hr@ayming.ca) and indicate in your email message title the position you are applying for.**