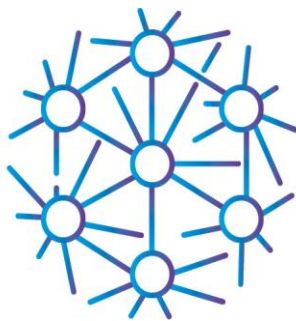


ayming



business
performance
consulting

Consultant – Finance and Innovation – IT Specialist

Ayiming Canada's Montreal office, located in Westmount, is looking for an experienced SR&ED individual, who is a fast learner coupled with a strong IT expertise to work as a Consultant – Finance and Innovation to collaborate with and expand our IT client-base in Eastern Canada.

Ayiming is a leading international business performance consulting group, formed through the merger between Alma Consulting Group and Lowendalmasai. With offices in 16 countries, the Group, which has a staff of approximately 1,500, attained revenue of CAD \$275 M in 2015.

Backed by 30 years of proven results, Ayiming provides strategic and operational expertise, enabling businesses to improve their overall performance in the areas of Finance & Innovation, Operations and Human Resources.

Ayiming is committed to helping clients implement long-term performance improvement programs, adding value to their overall business and delivering greater profitability. Its focus is on improving and accelerating business growth, anticipating future changes and opportunities and securing a business' long-term position. This is accomplished through its Value Performance Programs, customized service packages providing tailored solutions to improving clients' business performance. Every Value Performance Program is unique because it is designed to meet the specific needs of individual clients.

Key Responsibilities and Related Tasks (include but not limited to)

As a Consultant, your mission is to deliver Finance and Innovation consulting services, including SR&ED claims, Grants applications, and government funding strategy with a focus on maximizing funding for Ayiming's clients. The successful candidate will be required to:

Finance & Innovation Consulting Service Delivery

- Own and manage a portfolio of clients with a focus on maximizing government funding;
- Manage the SR&ED process for your portfolio of clients which includes identify eligible projects, prepare the technical and financial claims, manage the submission process with accountants, implement documentation process to secure claims and defend claims in audits with CRA and Revenue Quebec.
- Manage the government funding process (Grants, Loans, other Tax Credits) for your portfolio of client, including identify the eligible programs, build and propose a strategy to client, prepare the technical and financial applications;
- Perform strategic analysis and produce action plans to maximize government funding opportunities within your portfolio of clients.

Finance & Innovation IT Expertise

- Provide expertise to other consultants on Government Funding within IT companies;
- Provide assistance to Sales on IT related Government Funding prospect meeting;
- Participate in the Quality process to review and assess claims and applications from other consultants;

- Remain constantly up to date on all recent program changes and jurisprudence;
- Participate in the identification of new programs for IT companies which could generate revenue for our clients.

Qualifications and Skills

- Bachelor's degree or higher, in Computer science or engineering related discipline;
- Minimum 2 years' experience with the SR&ED Program, in the last 4 years;
- Experience in IT related discipline;
- Experience with Grants is an asset;
- Results driven, independent thinker, perseverant and strong sense of initiative;
- Strong customer focus, interpersonal and team oriented skills;
- Excellent communications skills (verbal and written) in French
- English is an asset.

If you're interested in this position, please send your resume to: hr@ayming.ca and indicate in your email message title the position you are applying for.